Sample Portfolio Prioritization Criteria





Strategy

- Link with and delivery of IT strategy
- · User involvement, agreement from key user groups



Risk

- Total risk:
 - **Delivery**
 - Transfer to live
 - Technology trends



Financial

- Benefit to cost ratio
- Total benefits



Customer

- · How related to existing technology and operational procedures
- Sourcing availability



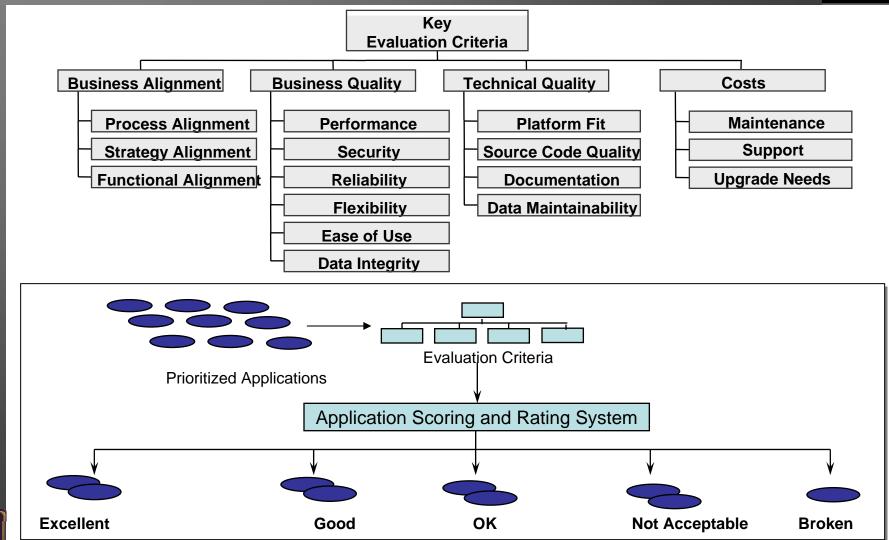
Parameter	Prioritization Criteria	Definition	If the answer is	Score
Strategy	Alignment with Strategy	Supporting of an objective of the Army Campaign Plan	Weak Medium Strong	0 5 10
Financial	Cost and Return	For example: IRR	5% 10% 15%	0 5 10
Customer	Warfighter Need	Impact of not doing this project Meets internal/external needs Favorable impact on customer perception	none-low medium high	0 5 10
Risk	Organizational	Impact of an ineffective implementation Raise complex cross organizational dependencies/issues	none-low medium high	10 5 0
	Technical Systems/ Processes	Requires new or untested technology Significant change to existing systems and processes or changes take longer than a year Dependent on results of other running projects	no some yes	10 5 0



Army Enterprise Integration Oversight Office

Sample Evaluation Criteria







Army Enterprise Integration Oversight Office

Example RACI-VS for Ongoing Management Process



(R)esponsible; (A)ccountable; (C)onsulted; (I)nformed; (V) Verify; (S) Sign off

• •	-					-			_
Activities	Portfolio Management Team	Chief Information Officer	Strategy Lead	Delivery Lead	Service Performance Lead	Change Delivery Managers	Competency Management and Sourcing Lead	Business Interest Directors	Leadership Support Group
Assess current portfolio against strategy (portfolio balancing)	R	Α				V			S
Identify gaps and instigate action	A	С			ı				
Assess new project ideas against current portfolio and strategy	Α	С		С				С	
Assess impact on budget		I	I						Α
Assess impact on sourcing plans							A		
Collate information for stop/go decision prepared in a standard way									Α
Stop/go decision on project ideas against prioritisation criteria	Α	I	I		I			С	
Initiate change delivery project				Α				С	
Allocate delivery change manager				Α					
Obtain initial budget and resources		I	I			Α			
Collate information for feasibility stop/go decision									Α
Stop/go decision on feasibility against prioritisation criteria	Α	l	I					С	
'Stop' project resources re-allocated				Α				С	
'Start' project progress reviewed; deviations from time, quality, deliverables, strategy managed	Α								



Sample Questions for Developing the Initial Program/Project List



- What is the objective of the program/project?
- What warfighter or business need does the program/project support?
- How is progress tracked?
- What is the budgeted amount for this program/project this year?
- On a scale of 1 to 4, how difficult would it be to stop the program/project and why?
- What is the risk of not going ahead with this program/project?
- How could the program/project be improved?
- How could the program/project be sped up?
- Are there any areas of duplication with other programs/projects in the Domain, Mission Area or Army?

